



July 7<sup>th</sup>, 2022

**Subject: Cascades PRO Portfolio Discontinuation – Update Hand Roll Towel**

Dear Valued Cascades PRO® Customer,

We wanted to update you on a change of situation regarding our Hand Roll Towel offering. To simplify the transition process, we have decided to discontinue the following items:

- H230/H235
- H240/H245
- H280/H285

To make sure the course of action has minimal impact on your business, we will:

- Add a certification to our replacement products (H030/H035, H040/H045, H080/H085).
- Offer a transition period until the process of certification on replacement products is completed. During that transition period, our items: H230/H235, H240/H245, H280/H285 will remain available.

**Discontinuation and Replacement**

**Hand Towels - Roll Paper**

Discontinued Products			Replacement	
Codes	Specifications	Estimated transition date	Codes	Specifications
H230	12/350'1 W	Fall 2022	H030	12/350'1 W
H235	12/350'1 NA		H035	12/350'1 NA
H240	12/425'1 W		H040	12/425'1 W
H245	12/425'1 NA		H045	12/425'1 NA
H280	6/800'1 W		H080	6/800'1 W
H285	6/800'1 NA		H085	6/800'1 NA

Your Cascades PRO representative will support you in this transition. We remain at your disposal should you have any questions or require additional information.

Thank you for your continued support of Cascades PRO.

Sincerely,

Amélie Gauthier-Leduc  
Product Manager  
Cascades Tissue Group  
Cascades PRO® – North America



June 1<sup>th</sup>, 2022

**Subject: Cascades PRO Portfolio Discontinuation**

Dear Valued Cascades PRO Customer,

With the current market conditions and challenges in terms of transportation, labour shortage and supply in recent months, we are currently in a situation where capacity is very limited. Effective immediately, in order to maintain a superior service to you, we will be simplifying our product portfolio. Listed below are the actions we will be implementing.

**Discontinuation and Replacement**

**Hand Towels - Roll Paper**

Discontinued Products - NON-CERTIFIED			Replacement - CERTIFIED	
Codes	Specifications	Estimated Inventory	Codes	Specifications
H030	12/350/1 W	65 days	H230	12/350/1 W
H035	12/350/1 NA	50 days	H235	12/350/1 NA
H040	12/425/1 W	35 days	H240	12/425/1 W
H045	12/425/1 NA	35 days	H245	12/425/1 NA
H080	6/800/1 W	45 days	H280	6/800/1 W
H085	6/800/1 NA	35 days	H285	6/800/1 NA

**Hand Towels - Multifold**

Discontinued Products - NON-CERTIFIED			Replacement - CERTIFIED	
Codes	Specifications	Estimated Inventory	Codes	Specifications
H120	16/250/1 W	5 days	H170	16/250/1 W
H125	16/250/1 NA	80 days	H175	16/250/1 NA

**Bath Tissue - Standard Roll**

Discontinued Products			Replacement	
Codes	Specifications	Estimated Inventory	Codes	Specifications
B041	4.25 x 3.25 96/500/2 W	35 days	B040	4 x 3.25 96/500/2 W
B160	4.25 x 4 48/420/2 W	40 days	B021	4.25 x 3 48/420/2 W
B180	4.25 x 4 48/500/2 W	30 days	B042	4 x 3.25 48/500/2 W

**Bath Tissue - High-Capacity Bath**

Discontinued Products			Replacement	
Codes	Specifications	Estimated Inventory	Codes	Specifications
T348	36/950/2 W	85 days	T350	36/700/2 W

**Cascades Tissue Group**

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## Bath Tissue - Jumbo Roll Tissue

Discontinued Products			Replacement	
Codes	Specifications	Estimated Inventory	Codes	Specifications
<b>B085</b>	3.3 x 600' 8/2 W	55 days	<b>B080</b>	3.3 x 500' 12/2 W
<b>B100</b>	3.3 x 750' 8/2 W	55 days	<b>B220</b>	3.45 x 750' 12/2 W
<b>B240</b>	3.45 x 1000' 12/2 W	N/A	<b>B140</b>	3.3 x 1000' 12/2 W
<b>B260</b>	3.5 x 1900' 6/2 W	170 days	<b>B120</b>	3.3 x 900' 8/2 W

## Other Categories

Discontinued Products			Replacement	
Codes	Specifications	Estimated Inventory	Codes	Specifications
<b>Napkin - N032</b>	8/500/1 15X16 ¼ W	N/A	<b>N062</b>	20/150/2 15X16 1/8 W
<b>Napkin - N042</b>	8/375/2 15X16 ¼ W	N/A		
<b>Napkin - N212</b>	20/150/2 16X16 1/8 W	N/A		
<b>Napkin - N010</b>	8.5X8.5 4/1000 ¼ W	N/A	<b>N/A</b>	
<b>KRT - K300</b>	15/70/2 W	105 days	<b>K070</b>	30/70/2 W

## Optimization

We also want to inform you, proactively, of a Bath Tissue specification optimization. We have decided to standardize our Jumbo Roll Tissue and Single Roll Bath categories for all our branded and private label items by the end of the year:

- JRTs will be standardized to 3.3-inch sheet size;
- Single Roll Bath will be harmonized to 4-inch sheet size.

Your Cascades PRO representative will be in touch soon with more details and to support you in this transition. We remain at your disposal should you have any questions or require additional information.

Thank you for your continued support of Cascades PRO.

Sincerely,



Amélie Gauthier-Leduc  
Product Manager  
Cascades Tissue Group  
Cascades PRO® – North America

